Dear Business Partner,

With this letter, we would like to inform you in good time of an upcoming change to our rates. At Reijnders, we greatly value our good working relationship, and we strive to always provide you with high-quality plastic and metal work and reliable delivery times.

To continue guaranteeing this quality and delivery reliability in the future, we are obliged to increase our prices by 5% as of 1 January 2027. We believe it is important to be open and transparent about the reasons behind this adjustment. The price increase is made up of the following components:

- **Wage and personnel costs (Metal and Technology collective labour agreement):** As a company affiliated with the small metal sector, we follow the Metal and Technology collective labour agreement (cao Metaal en Techniek). The wage increases, pension contributions and other terms of employment it sets out lead directly to higher hourly rates.
- **Raw material and material costs:** Purchase prices for metals, technical plastics, tapes and various consumables are subject to strong market fluctuations and remain high, partly because our suppliers' production costs have gone up.
- **Energy and machine costs:** Machining plastic and metal requires high-quality, energy-intensive machines. The costs of electricity, maintenance, tooling and wear parts have risen considerably.
- **Transport and other operating costs:** The costs of logistics, packaging materials and general business operations have also continued to rise.

In recent months, we have absorbed a large share of these cost increases ourselves by further optimising our production processes and machine utilisation. Unfortunately, we can no longer cover these increases in full without compromising the quality you have come to expect from us.

Current rates will of course continue to apply to outstanding quotations and orders confirmed before 1 January 2027. From 1 January 2027, the new rates will apply to all new requests and orders. [If applicable: For materials with daily prices, we apply the current market price at the time of ordering.]

We trust that this letter gives you all the information you need, and we hope for your understanding. If you have any questions about this letter, or if you would like us to explain the rates in person, we will be happy to talk with you.

Kind regards,

M. de Groot